



LEADERSHIP  
DEVELOPMENT GROUP  
N • P • M • A

a stronger future together

future industry leaders

business and professional skills

365  
days a year

# The Leadership Development Group

(LDG), an affiliate group of the NPMA, is focused on the “next” generation. The mission of the LDG is to upgrade the professionalism of the pest management industry by promoting access and increased involvement in NPMA; identifying, motivating and developing its emerging leaders; providing a networking opportunity; teaching skills that are applicable to your business, personal development, the community and NPMA; and facilitating the information exchange between generations of managers and owners.

“The Leadership Development Group is an excellent resource for all of those in our industry. The LDG has provided a tremendous platform to transfer skill sets and models from successful leaders to those who want to continue to grow and develop both personally and professionally”

Bill Sublette, Vice President of Sales  
Terminix International



## Mentoring Program

Want to bounce an idea off on someone with experience in the pest management industry? Do you have a confidential question about financial management in your pest management business? Want to find a person who can answer these questions and more? The first step is to participate in the LDG Mentoring Program.

The LDG Mentoring Program is meant to help you get to the bottom of your most pressing questions, management concerns or other networking priorities. For more information or to sign up today, visit [www.nmapestworld.org/ldg](http://www.nmapestworld.org/ldg).

“Ten years ago, I began sharing ideas with Mike Rottler. He had recently taken over his family’s pest management business, Rottler Pest in St Louis, Mo. It began as just sharing ideas and information back and forth. Now, Rottler Pest has become so successful, Mike is more of a mentor to me, than I am to him. Out of this mentorship, has grown a great friendship and trust. The mentoring relationship between us has benefited us both greatly over the years”

Jeff Springer, President  
Springer Pest Solutions.

## Events and Networking Opportunities



### Academy

Academy is the premier annual event hosted by the LDG that is dedicated to motivating and developing the pest management industry's emerging leaders. Through a multitude of networking and educational programs, event participants gain knowledge and learn skills that are applicable to their professional and personal lives.

### PestWorld

PestWorld, NPMA's annual convention and exposition, is the largest gathering in the world of pest management professionals. PestWorld offers valuable educational and networking opportunities as well as an Exhibit Hall, where companies launch new products and showcase cutting-edge technology.

The LDG Networking Reception at PestWorld invites all those who have attended Academy to reconnect and exchange. The LDG Reception is open to all Academy attendees, past, present and future.

### Legislative Day

Legislative Day is a unique opportunity where industry leaders come together in Washington, D.C. to educate Members of Congress about the value of effective pest management in battling much larger health and safety issues. Additionally, participants will be able to share information and articulate concerns with each other in a variety of formal and informal networking opportunities.

### Connect Online

Extend the networking experience of being part of the LDG. Visit the LDG Web site at [www.npmapestworld.org/ldg](http://www.npmapestworld.org/ldg), follow us on Twitter at [twitter.com/NationalPestMgt](https://twitter.com/NationalPestMgt), and join the LDG on Facebook.

"Being a part of LDG has afforded me the opportunity to network and expand my circle of professional contacts. These contacts have been an invaluable resource because I can call on these professional when I am confronted with situations on a day to day basis"

Burns Blackwell, Director of Operations  
Terminix Company

## Get Involved

We encourage you to become active in NPMA and the Leadership Development Group. Contact NPMA at [ldg@pestworld.org](mailto:ldg@pestworld.org) to learn how you can become involved in the LDG. As an organization under NPMA, there is no charge to be part of the LDG.

“LDG networking opportunities have allowed me to develop long lasting symbiotic business relationships with the people who are, or will be, shaping the direction of our industry in the future. The ability to establish such friendships through LDG has proven invaluable as I strive to improve our business by seeking the advice and example of my industry friends, whom I may never have met, if not for the LDG initiatives”

Jeff Spencer, Vice President • Griffin Pest Solutions



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