THE INFORMER

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The Michigan Pest Management Association Elects New Board of Directors

February 2019: The Michigan Pest Management Association held elections for the Board of Directors at their General Membership Meeting in February.

The Elected Officers are listed below and will serve a one-year term:
- Pam Blauvelt of Griffin Pest Solutions was elected as the Board President.
- Heath Gorenflo of Terminix was elected as the Board Vice-President.
- Charles Bellgraph of Aardvark Pest Management, Inc. was re-elected as the Secretary - Treasurer.

The Board of Directors Elected are listed below:
- Kevin Denardo of Eradico Pest Solutions was elected to a 2-year term.
- Derek Haberski of Orkin was elected to serve a 2-year term.
- Jason Sullivan of Action (WDI) Specialist, Inc. was elected to another 1 year term.
- Stephen Alcala of Pronto Pest Management was re-elected to serve a 1-year term.
- David Driver of Univar was elected to serve a 1-year term as the Allied Member representative.

The current Board of Directors that will continue to serve are:
- Andy Peterson of North Shore Pest Control, Inc. will serve as the Past-President.
- Bill Welsh of Rose Pest Solutions will continue his 3-year term on the Board.

A Note From MPMA
With the rising cost of postage meeting registration forms will not be sent out in regular mail anymore. Meeting notifications will be e-mailed and also on MPMA’s website at www.mipma.org.

Please send Rhonda your e-mail address at rwise@mipca.org if you would like to be added to the e-mail list.
Winter Meeting Auction

MPMA would like to thank everyone who donated to the PAC and Scholarship Fund. A total of $1,435.00 was pledged, $720 to the Scholarship Fund and $715.00 to the PAC fund. Way to go team! Thank you to the exhibitors for generously donating the auction items!

There is always opportunity to support your PAC and Scholarship Funds by contacting the MPMA office. You can also support the PAC Fund by attending the Annual PAC Golf Outing.

Membership: In accordance with our bylaws, we have received the following applications for new membership. The names of the firms and their voting members are listed below. If any person has just cause as to why the applicant should not be a member they must protest in writing within 30 days of this publication. If no protests are received, their application will be submitted to the Board of Directors for consideration.

Create Control, LLC
Jesse Sutton

Keller Pest Control
Kristopher Ouvry
Happy February,

We’ve just finished another successful Michigan Pest Management Association Annual Winter Meeting. Attendance was strong, as it has been for the last several years. We also had a great showing from our vendors and sponsors. We’d like to thank all of our members for participating in both the meeting and the exhibition area.

2018 was an active legislative year with the mid-term elections, as well as our own initiatives and sponsored legislation. Bill Welsh, Rose Pest Solutions is our legislative liaison and through his efforts, we were able to get key rulings on posting interpretations and the pesticide notification registry. Posting requirements for structural residential treatments now has a 10 foot setback from the perimeter of a building, reducing the amount of posting necessary and the pesticide notification registry now pertains to only 3A and 3B category applications. Bill Welsh was also awarded State Policy Affairs Representative of the Year for 2018 by the National Pest Management Association for his efforts.

2019 looks to be another busy and strong year for the pest control industry. The Michigan Department of Agriculture will be making additional personnel and staffing changes. We will keep you in the loop as these changes occur.

Looking forward, we would like to inform you about a few of our upcoming events:
- Feb 2019 through Feb 2020 - MPMA is sponsoring a year-long ACE Study Workshop ending with a proctored ACE exam.
- Our next MPMA Education and Training Workshop is March 20, 2019 in Manistee, MI
- August 2019 - Join us at our annual MPMA Fishing Charter Tournament out of Manistee Michigan.

As always, proceeds benefit the MPMA scholarship fund. Watch for more information in the coming months.

We also want to make you aware of some upcoming National Pest Management Association events.
- Academy- July 16-18, 2019 - Sheraton Grand at Wild Horse Pass - Phoenix, Arizona You can find more information at http://academy.npmapestworld.org/

Here's hoping that 2019 is another great year for all,

Thank you,
Pamela Blauvelt
President,
Michigan Pest Management Association
The MPMA would like to Thank the following 2019 MPMA Winter Meeting Sponsors

**Lunch Sponsors**
Bayer
Target Specialty Products
Univar
R-Pro Partners & Solutions LLC

**Break Sponsors**
Zoecon Professional Products
Ensystex, Inc.

For your dedication and support we Thank you!
Do you know you can now earn your CEUs online for your Michigan license?

And Univar can help.

In collaboration with the MPMA, you can now enjoy the convenience of taking your technical classes online – whenever and wherever you want. Univar has 40+ classes to help you get the training and CEUs you need. ProTraining also offers Business & Safety classes and product training from important industry suppliers.

To get started, go to
www.PestWeb.com/protraining

1. Log into PestWeb [or create an account]
2. Add your license AND
3. Choose your class!

If you have any questions, contact us at 1-800-888-4897

WHEN YOUR BUSINESS DEPENDS ON IT.
SAVE THE DATE!

The Michigan Pest Management Association
Summer Meeting & PAC Golf Outing
July 26-27, 2019 at Bavarian Inn Lodge, Frankenmuth, MI
Web-site: www.bavarianinn.com

Contact Bavarian Inn Lodge at 1-855-652-7200 to make your reservation for MPMA’s Summer Meeting. Make your reservation by June 24, 2019 to receive MPMA’s room-block rate! MPMA’s group rate code is 12W3NZ.

Room Rates:
$139.00 per standard double room
$149.00 per premium double or king room
$214.00 per suite

Bring the whole family and enjoy everything The Bavarian Inn Lodge offers. Including the only Bavarian-themed indoor water park, a mega arcade, and an 18-hole indoor mini golf course!

MORE INFORMATION AND AGENDA COMING SOON!
EXPERT GUIDANCE. IMPACTFUL CONTROL.

Zenprox® Delivers Peak Performance Against Pests

Powerfully suited to protect against more than 20 pests, the Zenprox® product lineup quickly instills confidence. With effective formulations, each product is an immediate performer providing rapid knockdown and residual control. Zenprox® formulations utilize the active ingredient etofenprox, a non-repellent pyrethroid, ensuring control. The Zoecon® team of experts is ready to help you find your perfect Zenprox® formulation.

Contact your local sales representative, Mike Leahy, at 937-475-1676 or visit ZoeconFieldGuide.com to learn more.

Zoecon.com
The MPMA wishes to Thank all of the 2019 Winter Meeting Exhibitors, Be Sure to visit each of their display booths and thank them as well:

Zoecon Professional Products
BASF
Catchmaster
Briostack
Bell Laboratories, Inc.
Univar
MGK
Syngenta
Target Specialty Products
Pest Management Supply
Dow AgroSciences
Ensystex, Inc.
R-Pro Partners & Solutions LLC
Bayer
Slingshot
### MPMA Winter Meeting 2019 Speaker Sponsors

<table>
<thead>
<tr>
<th>Term Ends</th>
<th>Name</th>
<th>Company</th>
<th>Address</th>
<th>Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>02/2020</td>
<td>Pamela Blauvelt</td>
<td>Griffin Pest Solutions</td>
<td>2700 Stadium Dr, Kalamazoo, MI 49008</td>
<td>888-547-4334 ext. 1012</td>
</tr>
<tr>
<td>02/2020</td>
<td>Andy Peterson</td>
<td>North Shore Pest Control</td>
<td>175 43rd Street, Bloomingdale, MI 49026</td>
<td>269-521-6462</td>
</tr>
<tr>
<td>02/2020</td>
<td>Heath Gorenflo</td>
<td>Terminix</td>
<td>1235 Roth Dr, Suite A, Lansing, MI 48911</td>
<td>517-673-1117</td>
</tr>
<tr>
<td>02/2020</td>
<td>Charles Bellgraph</td>
<td>Aardvark Pest Management, Inc.</td>
<td>2925 Remico Street SW, Grandville, MI 49418</td>
<td>616-530-9800</td>
</tr>
<tr>
<td>02/2021</td>
<td>Bill Welsh</td>
<td>Rose Pest Solutions</td>
<td>8674 W ML Ave, Kalamazoo, MI 49009</td>
<td>616-292-4998</td>
</tr>
<tr>
<td>02/2021</td>
<td>Kevin Denardo</td>
<td>Eradico Pest Services</td>
<td>41169 Vincenzi Court, Novi, MI 48375</td>
<td></td>
</tr>
<tr>
<td>02/2021</td>
<td>Derek Haberski</td>
<td>Orkin</td>
<td>3769 Commerce Ct, Wayne MI 48184</td>
<td>734.721.0450</td>
</tr>
<tr>
<td>02/2021</td>
<td>Jason Sullivan</td>
<td>Action (WDI) Specialist, Inc.</td>
<td>P.O. Box 118, Manistee, MI 49660</td>
<td>231-723-6888</td>
</tr>
<tr>
<td>02/2020</td>
<td>Steve Alcala</td>
<td>Pronto Pest Management</td>
<td>10130 Capital Street, Oak Park, MI 48237</td>
<td>248-399-4298</td>
</tr>
<tr>
<td>02/2019</td>
<td>David Driver</td>
<td>Univar ES</td>
<td>20994 Bridge Street, Southfield, MI 48033</td>
<td>(800) 888-4897</td>
</tr>
</tbody>
</table>

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The MPMA wishes to thank all of the 2019 Winter Meeting Speaker Sponsors:

- Rose Pest Solutions
- BASF
- Bayer
- FMC
- Terminix
- R-Pro Partners & Solutions LLC
MICHIGAN PEST MANAGEMENT ASSOCIATION SCHOLARSHIP NOMINATION

This Portion to be completed by the Licensed MPMA Member Firm

I do hereby nominate ________________________________ for the MPMA Scholarship. (Name)

Nominee is the __________________________ of __________________________

(Relationship) (Parent, Guardian, or Spouse)

who has been employed by the firm for ________ years, as a __________________________.

(Job Title)

__________________________________________ has been an active and current

(Member Firm)

member in good standing of the MPMA for ____________ years.

Owner/Manager Signature: ____________________________________________

In Addition to this Nomination the above applicant must submit the following

I. MPMA Scholarship Application
II. Letter of application including
    a. Summary in 350 words or less why you should receive this scholarship and your future goals. Also include any other circumstances which may have a bearing on this on this application
III. Two supporting letters of recommendation.
    a. One from a high school teacher or principal
    b. One from an acquaintance (non-family member)
IV. Copy of applicant’s most recent high school transcripts.
V. Institute of higher learning acceptance letter.
VI. List of other scholarships applicant has applied for, other financial aid applicant is receiving or applied for, and an explanation of each type of aid received.

THE APPLICATION AND ALL SUPPLEMENTARY MATERIALS MUST BE POSTMARKED ON BEFORE APRIL 30TH. THE APPLICATION SHOULD BE MAILED TO:

Michigan Pest Management Association
Attn: Scholarship Committee Chairperson
P.O. Box 28546
Fraser, MI 48026-6546
MICHIGAN PEST MANAGEMENT ASSOCIATION SCHOLARSHIP APPLICATION

Personal Information

Name __________________________________________

(Last, First, Middle Initial): ____________________________

Social Security Number: _____________________________

Mailing Address: _______________________________________

City: State Zip: _____________________________

Telephone Number: _____________________________

Birth date: _____________________________

High Schools Attended: _______________________________________

Years Attended: _______________________________________

City and State Located(s) _______________________________________

Year of Graduation or G.E.D.: _____________________________

Previous/Present Work Experience: _____________________________

Have you applied for this scholarship before? Yes or No

Scholarship Information

Institution Where Grant Will Be Used: _____________________________

Street Address: _______________________________________

City, State, Zip Code: _____________________________

Phone Number: _____________________________

Major Field(s) of Study: _______________________________________

______________________________________

______________________________________

______________________________________
Extra Curricular Activities Including Athletic & Non-athletic activities, clubs, awards, etc.:


I hereby affirm the above information to be true and accurate to the best of my knowledge. I respectfully submit application to the MPMA Scholarship Committee for review and evaluation.

Applicant's Signature ___________________________ Date ___________________________

MPMA SCHOLARSHIP SELECTION RULES AND REGULATIONS

I. ELIGIBILITY
   A. Applicant must be an MPMA member in good standing, or an employee of an MPMA member in good standing, or the spouse, child, step-child, grandchild, niece, nephew, or legal guardian of an MPMA member in good standing.
   B. Graduating high school seniors, other high school graduates, and applicants with G. E. D. equivalent will be considered.
   C. Applicant must attend an accredited college, university, trade school, or institute of higher learning.
   D. Applicant should be scholastically capable of college or trade.

II. OPERATING RULES
   A. This money awarded to the applicant will be applied against educational expenses at the institution named in the application.
   B. Student must complete the entire application and submit it with a completed nomination form in order to have the application considered.
   C. Applications are not held from one year to the next. In order to be eligible for consideration applicants must submit new nomination and application each year.
   D. This scholarship is awarded as a one-time outright grant. Eligibility does not carry over from one year to the next no repayment is expected or necessary.
   E. The amount awarded and the applicant it is awarded to will be determined each year by the Michigan Pest Management Association Scholarship Committee and will be disbursed by the MPMA Treasurer at the beginning of the fall semester or quarter.
III. MISCELLANEOUS
   A. The applicant's qualification and scholastic standing will be reviewed prior to awarding the scholarship and at the beginning of each school year in which an applicant reappears.
   B. Applications may be obtained from the MPMA Executive Secretary or from the MPMA Website.
   C. The decision of the MPMA Scholarship Committee is final. No appeals will be accepted.
   D. Any unusual circumstances or questions of default will be reviewed by the MPMA Scholarship Committee. If the selected applicant has become ineligible or other circumstances prevent acceptance of the grant, another applicant will be selected at the discretion of the MPMA Scholarship Committee.

MPMA SCHOLARSHIP SELECTION RULES AND REGULATIONS
   A. Applications must be postmarked no later than April 30th of the year being applied for. Applications postmarked later than April 30th will not be considered.
   B. The awarded applicant will be notified in writing by July 1st or at the MPMA Scholarship Committee's discretion.
   C. Submission of an application is considered an agreement for the Michigan Pest Management Association to publish the applicant's name, photograph, and other personal information. The MPMA may also request a public acceptance award at a time and location acceptable to both the applicant and the MPMA.

In no way shall the MPMA, its Board of Directors, Officers, Members, Foundation, Committees promote, condone nor permit any unlawful acts of discrimination or harassment in any form. Thus, even if not illegal, acts are prohibited under this policy if they:
   1. Discriminate against any person(s) through inappropriate limitation of employment opportunity, participation in educational, athletic, social, cultural, or other activities on the basis of age, color, gender, disability status, height, marital status, national origin, political persuasion, race, religion, sexual orientation, veteran status, or weight; or
   2. Harass any person(s) on the basis of age, color, gender, gender identity, disability status, height, marital status, national origin, political persuasion, race, religion, sexual orientation, veteran status, or weight.
DON’T RUN OUT!
ORDER YOURS TODAY!

To comply with state regulations, please post this sticker on a window, door, or other readily visible surface at the primary point of entry for the building. It must remain posted for 48 hours after the pesticide application (date is written below).

SAMPLE

(Michigan Pest Management Association has posting stickers according to Regulation 637 Standards Available for pest control companies at a reasonable rate. Each sticker has a house/cloud and is easily removed from window and doors. Sticker costs: Member Rate= $80.00 per 1000, NON Member Rate=$125.00, plus shipping. Please fill out the enclosed form and mail it with your check or money order to:

M.P.M.A.
P.O. BOX 26546
Fraser, MI 48026-6546

POSTING STICKER ORDER FORM

NAME:______________________________________________________
COMPANY:______________________________________________________
ADDRESS:______________________________________________________
CITY:___________________________  STATE:________ZIP:________PHONE:________________________
Shipping-1,000-$8.00 over 1,000-$14.00 :____________________$ ENCLOSED:$_________________